

REPUBLIC OF UZBEKISTAN
MINISTRY OF HIGHER AND SECONDARY SPECIALISED EDUCATION
ANDIJAN MACHINE-BUILDING INSTITUTE



" I CONFIRMED "

Rector of the Institute

U.M. Turdialiev

2022 " _ " _

FUNDAMENTALS OF BUSINESS MANAGEMENT
SCIENCE CURRICULUM

Field of knowledge: 400000–Business, management and law
Field of study: 410000–Business and management
Course of Study: 60411200 – Management (by industries and sectors)

Andijan - 2022

Subject/module code FBMM226	Academic year 2022-2023	Semester(s) 3	ECTS-Credits 6	
Subject/module type Mandatory	Language of education Uzbek		Class hours per week 5	
1	The name of the subject	Audience training (hour)	Independent education (hour)	Total load (hours)
	Fundamentals of business management	75	105	180

I. The content of science.

The purpose of teaching science- to provide students with an understanding of how markets (need) to operate in order to obtain observable business management results and provide them with knowledge of intermediate level trading analysis using graphical methods.

The task of science is economists work in organizations to predict market size, changes in consumer demand, changes in sales, and prices that may occur in business. They analyze competitors' growth and market share and recommend an idea (plan) for their company. Today, economists are focusing on the international economy and the economic situation of the country where their companies are operating or are planning to expand.

II. The main theoretical part (lectures)

II.I Science includes the following topics:

1-Topic. Economic systems and decisions. Needs and wants. An economic choice. The content of the economic system. Economic laws

2-Topic: Economic activity. Measuring economic activity. Change of economic climate. Measurement units of entrepreneurial activity.

3-Topic: Business in the global economy. Trade between nations. Absolute superiority. Comparative advantage. Import.

4-Topic: Social responsibility and business culture. Social responsibility and business ethics. Activities aimed at protecting the state.

5-Topic. Functions of management in business. The object and subjects of management. The purpose and tasks of management. Management functions. Principles of management.

6-Topic: Business organization.The role and essence of business in the economy of Uzbekistan. Types of business management. Organizational structure of business.

7-Topic: Entrepreneurship and small business management.About business activity. Small Business Basics. Starting a small business.

8-Topic: Management and leadership.Management functions and types. Leadership. Characteristics of a mature manager.

9-Topic. Human resources, culture and activities.Fundamentals of human resources. Organization of human resource management. Organizational culture and workforce diversity.

10-Topic. Career planning and development.Career opportunities. Plan your career. Submission of documents for employment. Employment.

11-Topic: Employee motivation.The basics of motivation. How do firms improve job satisfaction and motivation?

12-Topic: Marketing.Basics of marketing. Product and service efficiency development. Product pricing and delivery. Move the plan.

13-Topic: Business and technology. Computer systems. Technology business application. Other technology publications.

14-Topic: Financial management. Financial plan: essence, tasks and stages. Types of financial planning. Enterprise budget and investment budgeting. Financial forecasting. Principles and methods of financial planning. Income and expenditure balance. Components of an enterprise business plan.

15-Topic. Production and business activities. Types of production. Production plan. Business management and planning.

16- Topic: Risk management. Review of management risk. Insurable risks abroad. Uninsured risks abroad.

17-Topic: Investment strategy and savings. Investment strategy and savings. Stock investment. Bond and common fund. Real investments.

III. Instructions and recommendations for practical training (seminar training).

The following topics are recommended for practical training:

1. Economic systems and decisions.
2. Economic activity.
3. Functions of management in business.
4. Social responsibility and business culture.
5. Functions of management in business.
6. Business organization.
7. Entrepreneurship and small business management.
8. Management and leadership.
9. Human resources, culture and activities.
10. Career planning and development.
11. Employee incentives.
12. Marketing.
13. Business and technology.
14. Financial management.
15. Production and business activities.
16. Riskmanagement.
17. Investment strategy and savings.

Organization of course work

Course work, course project study or calculation-graphic work is not included in the plan.

VI. Independent education and independent work.

The following forms are used in the organization of independent work: mastering some theoretical topics with the help of educational literature; the sources of the information resource center and the social and economic indicators of the enterprises and organizations that are the object of research and the State Statistics Committee of the Republic of Uzbekistan it is recommended to do it while collecting information.

Recommended topics for independent study

1. Market economy and business.
2. Planning and forecasting in the market economy.
3. Business planning in enterprise activity.
4. Business plan of the enterprise.
5. The validity and reliability of the business plan.
6. Description of the enterprise and its evaluation.
7. Description of the company's product.
8. Marketingplan.

	9. Development of a production plan. 10. Organizational planning and management. 11. Financial plan of the enterprise. 12. Evaluating the effectiveness of the business plan.
3	VII. Educational results / Professional competencies. The student should know: <ul style="list-style-type: none"> • types of technological measuring methods and instruments of the field; have imagination and knowledge; to have an idea about the results of socio-economic reforms in our republic in the field of automation, regional problems and scientific, technical and technological achievements; • know and be able to use the methods of finding static and dynamic descriptions of control systems; • when analyzing the work of automatic control systems, one should have the skills to correctly select the constructive parameters of its constituents based on certain criteria.
4	VIII. Educational technologies and methods: <ul style="list-style-type: none"> • lectures; • interactive case studies; • graphic organizers aimed at logical thinking; • work in groups; • make a presentation; • individual projects; • be a teamProjects to work with and protect.
5	IX. Students to receive credits: Completing the tasks and tasks given in the current, interim control forms, successfully submitting the written work on the final control.
6	Basic literature <ol style="list-style-type: none"> 1. L.R.Dabay and others/Principles of business/2012.600p. 2. Jeef Madura/ Introduction to business/ Florida Atlantic University/Paradigma Publishing Inc. 2010.694p. 3. Переверзев М. П., Шайденко Н. А., Басовский Л. Е. Менеджмент. - 2-е изд., переработанное. -М.: ИНФРА-М, «Высшее образование», 2011. - 330 с. 4. Мескон М.Х. и др. Основы менеджмента.-М.: Вильямс, 2008.-672 с. 5. Lawrence Mensah Akwetey. Business administration for students and managers//Sotsis. – 2011

	<p>6. Robert C.Appleby. Modern business administration. Manual.– M: Gardarika, 2009</p> <p style="text-align: center;">Additional literature</p> <ol style="list-style-type: none"> 1. A.Abdulayev, X.Aybeshov "Biznes reja" O'quv qo'llanma T; "Moliya" 2. Ismanov I.N., Davlyatova G.M., Buzrukxonov S.M. Biznesni reja tuzish. Darslik. 2020, 412 b. 3. Mahmudov E.X. Isoqov.M.Y. " Biznes – rejalashtirish " O'quv qo'llanma 2012. 4. O.X.Maxmudov "Biznesni reja tuzish" O'quv qo'llanma Andijon 2021. 5. Isayev R.A. va boshqalar. Ishlab chiqarishni tashkil etish va biznes-reja. - T.:Tafakkur, 2011. <p style="text-align: center;">Information sources</p> <ol style="list-style-type: none"> 1. www. gov.uz 2. www. Lex.uz 3. www. ziyonet. uz 4. www. Management.ru 5. www. ifmr. uz 6. www. ziyonet. uz 7. www. binec. ru 8. www. bistrast. ru 9. www. siora. ru
7.	Developed and approved by Andijan machine-building institute
8.	Responsible for subject/module: A.A. Baxromov - Assistant of the Department of Organization of Industrial Production
9.	Reviewers: A. Abdullayev - professor of the "Information Technologies" department of AndMI, head of department D. Nurmatov - head of the Department of "Economics" of ASU